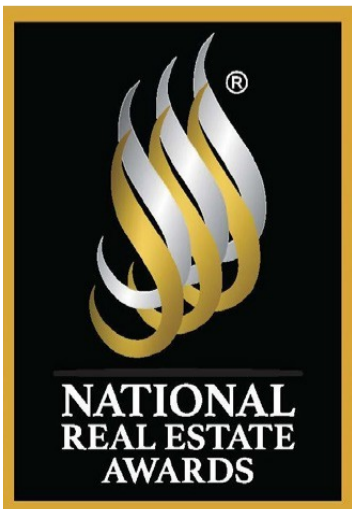


# NATIONAL REAL ESTATE AWARDS 2022



An Award Recognition Program by



Introducing the 14th edition of the MIEA National Real Estate Awards - an established annual awards programme to recognise the top achievement of real estate practitioners in Malaysia.

Since its inaugural debut in 2009, it has grown to be recognised as the highest national real estate awards and a symbol of achievement, recognition and success.

The award recognises the contribution of Real Estate Agents (REA), Probationary Estate Agents (PEA), Real Estate Negotiators (REN) and leaders in real estate for their hard work, dedication, relentless effort and contribution to the advancement of the real estate practice.

The award covers every spectrum of the practice from sales and rental of residential, commercial, industrial properties and land transactions.

## NREA 2022 CATEGORIES

### TOP DEALS OF THE YEAR

Industrial Sale of the Year  
Commercial Sale of the Year  
Residential Sale of the Year

### TOP STATE REN AWARDS

State Industrial REN of the Year  
State Commercial REN of the Year  
State Residential REN of the Year  
State REN of the Year

### TOP STATE FIRM AWARDS

State Residential Real Estate Firm of the Year  
State Real Estate Firm of the Year

### MMDA

MIEA Million Dollar Achiever (MMDA)

### TOP NATIONAL REN AWARDS

Industrial REN of the Year  
Commercial REN of the Year  
Residential REN of the Year  
Rookie REN of the Year  
Real Estate Negotiator of the Year

### TOP REAL ESTATE FIRMS (in various categories)

Specialised Project of the Year  
Project Marketing Firm of the Year  
Industrial Real Estate Firm of the Year  
Commercial Real Estate Firm of the Year  
Residential Real Estate Firm of the Year

### REAL ESTATE FIRM OF THE YEAR

Small Sized Real Estate Firm of the Year  
- With 50 RENs or Less  
Medium Sized Real Estate Firm of the Year  
- With 51 - 500 RENs  
Large Real Estate Firm of the Year  
- With 501 or More RENs

# History of the Awards

**T**HE year 2009 marks an important year in the history of the fraternity as then president K Soma Sundram introduced the MIEA National Real Estate Awards as part of his MIEA National Programme.

The inaugural launch at the 32nd Annual dinner saw fine winners from seven categories. Today it has grown to 20 categories with over 30 winners. What seemed impossible then has now proven to be the most important recognition of the achievements of real estate practitioners in Malaysia.

The MIEA National Real Estate Awards has grown in stature and popularity, and is well received by its members, practitioners, the public and the government. As anticipated, the MIEA National Real Estate Award has not only become a measure of success but a symbol of achievement of excellence by real estate agents, firms and negotiators.

The past winners have achieved numerous recognition through the Awards. Business opportunities have widened, recruitment of staff has become easier and public confidence has deepened and this has catapulted them onto the international stage. It is a proven fact that the NREA has had a powerful impact on those who have won their respective categories. The profession has gained recognition from all angles and the Awards is the only national award that truly recognises the Gold Standards in the real estate profession.

## The trophy of distinction

The NREA trophy is specially designed as a symbol of achievement and recognition in real estate. The gold-plated U-shaped icon trophy reflects the following:

- The raised icon with a pointed edge shows the limitless possibilities in the MIEA members' endeavour to deliver the best of their services.
- The shape symbolises the agility of real estate practitioners dealing with the various types of properties and managing the challenges that come with the profession.
- The U shape connotes the unity of the membership in working together to achieve excellence.
- The round base represents earth and the world of real estate that supports the stakeholders' economic endeavour.



## UNITED RELEVANT PROGRESSIVE

# The MIEA Journey

**M**ALAYSIAN Institute of Estate Agents [MIEA] is a National Association established in 1974, with the objective to help develop the Real Estate Profession which comes under an Act of Parliament [Act242] and is governed by the Board of Valuers, Appraisers, Estate Agents and Property Managers. As the oldest and largest real estate association, MIEA provides a voice and a platform for 30,000 real estate practitioners comprising Registered Real Estate Agents, Probationary Estate Agents and Real Estate Negotiators in the country by empowering them to embrace professionalism, Practise the code of ethics and adherence to the Estate Agency Practice Standards. MIEA has a network of branches in the states of Penang, Perak, Johor, Sabah & Sarawak with its headquarters based in Petaling Jaya, Selangor. MIEA plays an important role in protecting public interest and helping bridge gaps through education. These include awareness of protecting themselves when they deal with properties, public outreach to directly engage with the public, dealing with complaints and issues by the public on their real estate transaction and organising public conferences on property matters. MIEA carries out many annual programs and activities to help support the profession. This includes the National Real Estate Awards which is an award recognition programme for Agents. We organise a 2-day Malaysian Real Estate Convention [MAREC] now running in its 36th year and the REN Summit for Real Estate Negotiators. These programmes have been

designed to equip practitioners with the necessary knowledge and skill to be the best in what they do. To support the practitioners our annual programmes, including the National Real Estate Awards which is an award recognition programme for Agents. We also organise a 2-day Malaysian Real Estate Convention [MAREC] now running in its 36th year and the REN Summit for Real Estate Negotiators. These programmes have been designed to equip practitioners with the necessary knowledge and skill to be the best in what they do. One of the most important roles MIEA plays is to be the voice for the practitioners by engaging the relevant ministries and statutory bodies and the Board of Valuers, Appraisers, Estate Agents and Property Managers on many issues of our practice. We also play an active role in the media by presenting our views on topical real estate matters and issues. MIEA embodies its theme "UNITED - RELEVANT - PROGRESSIVE"



# Foreword



**Abdul Razak Yusak**  
Board of Valuers, Appraisers, Estate Agents and Property Managers president

**"**It is commendable to note that this National Real Estate Awards ceremony has evolved over 14 years and has been established as the most prestigious competitive award for real estate practitioners. The fact that almost every state in Malaysia has a winner is a true reflection of a National Award. Real Estate Practice is very competitive and to see so many firms and individuals doing well is a positive sign of the growth of the profession. I have been made aware that there have been a record number of submissions including 16 MIEA Million Dollar Achievers (MMDA) this year despite a challenging year. The property market is rebounding and we have a duty to serve the public with integrity and professionalism. Let us join hands to make this profession respected."



**Chan Ai Cheng**  
MIEA president

**"**In any calendar year, the biggest and most significant event has always been the National Real Estate Awards night. The awards were designed to appreciate, recognise, reward and promote the good work Agents do. It is often said that if we don't appreciate our own work no one else will. MIEA has over the last 14 years painstakingly developed the awards for the benefit of real estate practitioners and stands out as the foremost awards in the ASEAN region today. Despite the years 2020 and 2021 being challenging years by all measures with the Covid-19 pandemic and extended MCOs, our practitioners did well in helping the Malaysian public in meeting their real estate needs. This was evident in increased sales and improved performance by many firms and individuals."

# MIEA Lifetime Achievement Award

The MIEA Lifetime Achievement Award is a special award that is presented by the Malaysian Institute of Estate Agents to a registered real estate agent who;

- During their lifetime, have made a contribution of outstanding value and significance to the advancement and cause of the real estate practice and the fraternity at all levels
- He must be a person with high integrity and exude good moral character
- Whose work and contribution shall be an example to all practitioners

This award is distinct from any of the NREA titles as it is the highest recognition bestowed on an individual real estate agent.

**E**RIC Lim is the founder and group managing director of Hartamas Group of Companies. Having established the estate agency firm in 1996, it has expanded upstream, covering property management, valuation and training academy. The group has offices in Malaysia, Hong Kong, Taiwan and China. He was formerly the president of MIEA from 2017 to 2019 and has served the institute since 2001 in various capacities. Besides MIEA, he also holds the following positions:

- Ex-Chairman of ARENA (Asean Real Estate Network Alliance)
- Ex-Director of NAR (National Association of Realtors), USA.

Eric is also one of the longest-serving board members in Boveap (2008 to 2016). As a board member, he is also part of the exco and chairman of EAPC. He is instrumental in the REN registration exercise, which has now registered more than 50,000 RENs. For his contribution to the industry and profession, he was accorded the following awards:

- Real Estate Agent of the Year by MIEA in 2014.
- Estate Agent of the Year by BOVEAP in 2018.
- Real Estate Agent of the Year by Arena in 2019

For his desire to elevate the profession through education, he is a guest lecturer at UTAR and an adjunct professor at UCSI University.



**Eric Lim**

*Founder and group managing director of Hartamas Group of Companies*

# Real Estate Agent of the year 2022

This is an award recognised by industry peers and is presented to an active practising estate agent who has proven to be a role model in the profession for 2021 in the following areas:

- Has shown personal leadership in managing her firm
- Shown strong ability to organise plan, execute and achieve desired results
- Possess good entrepreneurial and communication skills
- Adopted good agency practice and adhere to ethical standards of the profession
- Having the ability to work and build teams
- Whose work and contribution shall be an example to all practitioners

**"F**OR someone coming from a background as humble as mine, winning the Real Estate Agent of The Year 2022

award is a true honour. This accolade is made even more meaningful as not only is it an acknowledgement by the industry, but it is also a mark of distinction bestowed upon my team and I by those whom I respect and admire. As someone who places great importance on being an engaging visionary of unquestionable integrity, I attribute the success that my team and I enjoy today to my winning combination of purposeful and servant leadership that I practice diligently every day. From 1996 to 2022, my team at Homefield Real Estate Sdn Bhd have been busy building a sustainable portfolio and currently, we are doing our level best to rejuvenate the real estate agency business, which has been severely impacted by the Covid-19 pandemic. Today's momentous occasion is one that I share with the young people under my wing, who I have given the opportunity to lead, to learn from mistakes and emerge stronger in their quest toward becoming a high-performance team. Through it all, we remain committed to sharing high value with our customers and business partners alike."



**Munirah Mohammad**

*(E1469)*

*Homefield Real Estate Sdn Bhd*

## Panel of judges



**Datuk Seri Dr Michael Yam**  
*InvestKL Corporation chairman*



**Datuk Chang Kim Loong**  
*National House Buyers Association  
honorary secretary-general*



**Dr Ainoriza Mohd Aini**  
*Universiti Malaya senior lecturer*



**Agnes Wong Ling Lee**  
*Syarikat Ong managing partner*



**Ari Adam**  
*National Property Information  
Centre deputy director*



**Sheldon Fernandez**  
*PropertyGuru country manager*

# MIEA WORKS IN THE INTEREST OF THE PUBLIC

**O**VER the years MIEA has worked very hard to protect the public from scams, cheating, misrepresentation, absconding with money, charging more than the required fees, profiteering from the sale and more. We have continuously advised all Malaysians who are planning to engage in property transactions to use the services of Registered Estate Agents (REA), Probationary Estate Agents (PEA) or Real Estate Negotiators (REN). REAs,

PEAs and RENs are trained to be professional and ethical in their business dealings, they are aware of market trends and familiar with the laws governing property transactions.

Should there be any concerns or issues, members of the public who use the services of an REA or REN can at least feel safe and protected in that every registered firm is required to have a client's account and purchase Professional Indemnity

Insurance to cover themselves against any negligence with monies received or held by them.

While there may be a small number of delinquents in the profession, a significant majority of Agents and negotiators adhere to a high standard of practice. Any misdoings by a Real Estate Agent or certified Negotiators can be addressed to the Real Estate Firm that employs them or to the Board of Valuers, Appraisers, Estate Agents and Property Managers [BOVAEP] who can help them to find a remedy to the situation.

Avoid taking any risk on your life savings or going into financial ruin by placing your trust in those who are not authorised or certified by law to carry out real estate transactions. To safeguard the interest of the public, MIEA launched a public awareness campaign called #MYREALAGENTS aimed at sharing advice and information on how to best use the services of an REA or REN, the

common types of property pitfalls and the dangers of using illegal brokers.

Act 242 or Valuers, Appraisers, and Estate Agents Act 1981 also states that illegal brokers who engage in property transactions can if convicted, be fined not exceeding RM300,000, or imprisonment for a term, not more than 3 years, or both. A further penalty of RM1,000 for each day during the continuance of the offence shall also be imposed. This provision also applies to any person who aids and abets in the commission of the offence.

MIEA would also like to take this opportunity to remind Malaysians to be especially wary if a property deal sounds too good to be true. The public can verify their property agent by checking the BOVAEP website ([www.lppeh.gov.my](http://www.lppeh.gov.my)), calling BOVAEP directly at 03-2288 8815 or sending an email to [info@lppeh.gov.my](mailto:info@lppeh.gov.my).



The winners with their trophies.



Large Real Estate Firm of the Year - IQI Realty.



Medium Sized Real Estate Firm of the Year - Esprit Estate Agents.



Small Sized Real Estate Firm of the Year - Kozin Real Estate.



National Firm Awards.

# Night of distinction

A total of 60 top-achieving real estate practitioners and firms saw the fruits of their efforts when they received their respective trophies at the 14th edition of the Malaysian Institute of Estate Agents (MIEA) National Real Estate Awards

Held at Le Meridien, Petaling Jaya, the event was graced by Board of Valuers, Appraisers, Estate Agents and Property Managers (BOVEAP) president Abdul Razak Yusak, who is also the Ministry of Finance's Valuation and Property Services Department director-general.

The awards saw a record number of 107 submissions received for 23 categories despite the challenging times. A record number of 16 agents received the MIEA Million Dollar Achievers (MMDA) Award pins, the largest number ever conferred in a single award ceremony for achieving RM1 million in professional fees earned in 2021 with a cumulated fee earning of RM24,523,000 amongst recipients.

"This goes to prove that building a career in real estate is rewarding and satisfying," said Norfaizah Abdul Aziz, one of the recipients of the MMDA award when asked about receiving the recognition.

The NREA, which debuted in 2009, has grown to be recognised as one of the nation's foremost awards for the real estate services sector. The award recognises the top individual achievers and the top firms in the country. This year, three new categories were introduced - Residential Sale of The Year, Commercial Sale of The Year and Industrial Sale of The Year.

"It is important that we, through our independent judges, have maintained very strict standards in verifying the facts, sales concluded and collection of the fees. In doing so, we have created trust in the NREA Brand, which has resulted in the growing interest by firms and practitioners to participate and to be recognised.

"Real Estate practitioners are seen in the eyes of the public as brokers and earning commissions, but a lot goes into the making of both Real Estate Agents who are registered and Real Estate Negotiators who are certified by BOVEAP. It is a profession recognised by the government and the public is encouraged to engage their services to be protected," said MIEA president Chan Ai Cheng.

"The NREA awards are our way to provide recognition to a growing profession and give dignity to the work they do and to be appreciated for their level of service and commitment to their clients. We hope the public at large will take into consideration the good work of these agents and seek their services," added organising chairman Aldrin Tan.

As the organiser of the NREA Brand, MIEA is the accredited body representing all Registered Estate Practitioners in the country. Pioneered in 1977, the objective of MIEA is to encourage, elevate and maintain a high level of professionalism amongst real estate practitioners.

MIEA is playing an important role in providing education, training and helping its members to practise with Integrity and helping their clients by building trust.



National Firm Awards.



Winners of State Firm of the Year Awards.



Winners of State Residential Firm of the Year Awards.



The MIEA Million Dollar Achievers of 2022.



Winners of Sale of The Year Awards.



The MIEA Board of Directors taking a group snapshot.



Winners of National REN Awards



The VIP table.



Winners of State Industrial REN Awards.



Winners of State REN of the Year Awards.



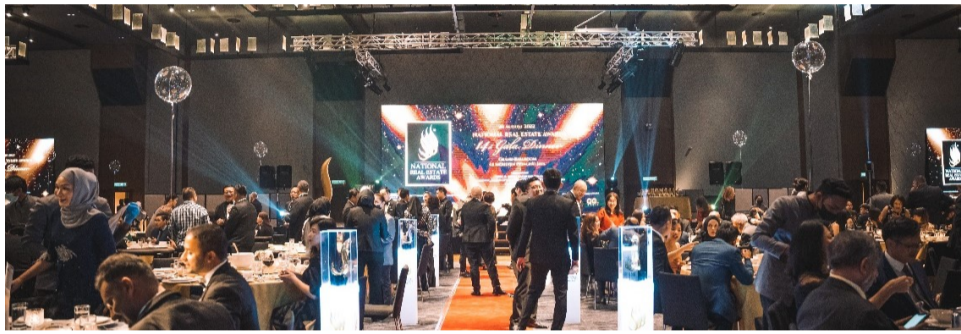
Winners of State Residential REN of the Year Awards.



Newly conferred MIEA Fellows.



NREA Winners group photo.



The Walk of Fame is an NREA tradition.



Agents giving their full support as they cheer their win.



The PropNex team showing their wins.



The challenge trophies waiting for their owners.



Esprit's husband and wife team show their trophies.



Pre-dinner briefing with the chief guest.



Supporting their team's success.



Agents cheering their winning colleague.



Networking during the cocktail session.

# The MIEA Million Dollar Achievers

This Award is presented to any estate agent, probationary estate agent or real estate negotiator who has brought in a minimum of RM1 million in professional fees to the firm in the corresponding year. The fees earned can be either from a single transaction or a combination of transactions - including residential, commercial or industrial. Here are what 2022's winners have to say:



"Navigating the challenges of the pandemic was not easy for me and it took the support of my partner, family, and friends to help me to focus my efforts on my work. We, my wife (Shermin and I) strategised and planned for the future whilst keeping in touch with our clients to note their progress and how we could be of assistance to them in terms of expansion. It was important for me to keep the relationship going and it wasn't about selling anything but rather to use this time to show empathy and connection. When the economy opened up, I did what I could to help my clients restart their businesses."

**Amos Soo Kein Wah**  
CID Realtors



"I did not doubt about it and I believe it even though I just heard only. I made a daring and rapid decision, moved to KL from Penang, joined a real estate agency and become a real estate negotiator. From the beginning, my goal was to make RM10,000 per month, that was my target every month until I went to my company team building. There was an award recognition for all the top performers of the agency, I saw the champion top performer earn RM400,000 annually, from that day onwards, I told myself: If he can do it, I also can do it."

**Andy Toh Kok Boon**  
Gather Properties



"Everyone lives by their own principles but in life, as in business, the 4Ps have been mine - passion for business, persistence in achievement, preparedness for the unexpected and patience to seize the day when opportunities and timing align. Regardless of where you are or where you see yourself in years to come, get focused and prepared and when the opportunity comes, seize it!"

**Benjamin Tee Kah Lin**  
Property Hub



"Beginning my career in 2001 as a project engineer/project manager for reputable firms, I gained in-depth knowledge of the construction industry which proved instrumental in my career change as a developer and realtor way back in 2010. My knowledge as an engineer help me give my client minute details, from land value to construction input and helped me to gain their trust and faith which brought along repeat business and opportunity."

**Datuk Sivapathy Maruthay**  
CID Realtors



"My business is built on a strong foundation of integrity, high level of customer service, trust and teamwork. As a major part of my overall business is based upon returning clients, referrals and positive word of mouth, I would like to take this opportunity to thank all my clients for their trust and confidence in choosing me as their real estate agent. I am also thankful to my husband and colleagues for always being my pillars of support."

**Elaine Kow Yin Ling**  
Reapfield Properties (Puchong)



"I have been in the Real Estate business now for 22 years and it has taught me many lessons in negotiation, sales, public speaking, presentation skills and building relationships with corporate clients as well as individuals on a daily basis. I am proud to say that all my clients have become my friends in this journey."

**Francis Patrick Davadass Louis**  
SK B Real Estate



"Initially, I had doubts and faith since I never had any background in real estate and yet I still pursue while receiving unconditional support from my lovely wife, family and bosses who watched me grow in my real estate career. As of now, I am the division director in Polygon Properties Sdn Bhd and running a large team of aspiring real estate agents under my wing. Here, I would like to express my gratitude to MIEA for the opportunity and for always acknowledging our contributions while teaching us how to improve. Just like how all trees need water to grow and all humans need air to live, thanks for being our lifeline for all the real estate negotiators."

**Hilmi Akmal Abdul Halim**  
Polygon Properties



"As an industry leader, Jason Cho often reminds himself and his team that working on their business and building it from the ground up requires diligence, time, effort, and passion. He highly believes that honesty and integrity are the cornerstones of making a great real estate practitioner. On top of that, a real estate negotiator must possess soft skills such as communicating and negotiating correctly with clients to go far in this line. Keep your dreams alive. Understand to achieve anything requires faith and belief in yourself, vision, hard work, determination, and dedication. Remember, all things are possible for those who believe."

**Jason Cho Kah Loon**  
Polygon Properties



"To date, we have the largest and most comprehensive database in Malaysia with over 10,000 listings of industrial properties. We have transacted many sizable land deals, factories and warehouses for corporations like Sime Darby, Boustead, Tractors, Diethelm, DHL, Ceva, Phillip Morris, Mapletree and many more. Our track record includes more than 500 industrial transactions comprising over 480 acres of Industrial Land deals, sale of over 100 factories/warehouses and leasing over 15 million sq ft of industrial space."

**Jimmy Hon Kum Yoong**  
First Industrial



"The beauty of this profession is the satisfaction of helping my clients achieve their dreams while fulfilling my personal journey as a real estatepreneur. The foundation of my success remains incomplete without the support of my valued clients. Thank you with deep gratitude for the support and unshaken confidence you have in me. I look forward to serving you and your business for many years to come."

**Kelly Lew Zie Juen**  
CBD Properties (US)



"My aim and vision are to serve and improve the industrial real estate sector in Malaysia, identifying the primary needs of every client and providing tailor-made solutions to multinational companies, and even medium-small enterprises in Malaysia. With this, I strive to bring in foreign investors, improve local business competitiveness and bring more job opportunities to our local citizens. From a social angle, this will be improving the local living standard and the overall economy of the area of my service and this had always been my guiding principle in this industry."

**Lesley Siang Lay Leng**  
New Bob Realty



"Property is beautiful not because of the things we see or we do, property is beautiful because of the people I meet. I've been blessed to find people who are smarter than I am, they help me to discover and crystallise my personal core values and visions. Nothing more exciting than meeting new people, hearing their stories, and being inspired."

**Ng Sze Ling**  
Feliz Realty



"I demonstrate that in the real estate industry nothing is impossible if we try and do our best to benefit others, especially our loved ones. Real estate negotiators nowadays face intense competition but I decided to spread my success with other real estate negotiators. I hope my accomplishment will encourage other young people, in particular, to battle harder against life's challenges. Although this path is difficult, it is not impossible if we pursue it with all of our hearts."

**Norfaizah Abdul Aziz**  
Firdous & Associates Real Estate Agency



"While making money is important, I believe success is not based solely on performance but rather on a better person who carries himself with integrity and whose values will contribute to a better real estate industry reputation. I believe that always keep pursuing knowledge and work smart, and believe in yourself that you have the potential to reach your dreams. I would encourage everyone to keep chasing their dreams and not despise humble beginnings. I pray to God before I meet clients and no word can tell how thankful I am to Him for the blessing on my life and family."

**Norman Soo Kein Hong**  
CID Realtors



Siva is a registered estate agent with the Board of Valuers, Appraisers, Estate Agents and Property Managers and has more than 39 years of experience in the property industry. Over his career, he has worked both as a consultant with large international consultancies, as well as in the corporate sector as Head of Investments with Axis REIT. A previous MIEA president, Siva is the recipient of several industry awards including Estate Agent of the Year 2014 awarded by the Board of Valuers, Appraisers, Estate Agents and Property Managers and is recognised as an accomplished speaker and trainer in the profession. In September 2019, Siva joined Rahim & Co as CEO of its real estate agency division. In December 2021, in recognition of his work for MIEA and his achievements in the field of Real Estate, Siva was awarded the MIEA Lifetime Achievement Award

**Siva Shanker**  
Rahim & Co International



"I started my real estate career seven years ago, from a solo project sales agent to a team leader and eventually venturing into larger deals. I've worked hard, but I wouldn't be where I am today without all the opportunities given to me, especially in the process of mentoring and accountability. Excelling in this industry in a pandemic year is no easy task and I could not have done it without God's grace and the support of my wife, family and teammates. As a team, our mission is to deliver top-notch real estate services with integrity and professionalism be it in commercial or home ownership."

**Timothy Toh Wei Min**  
Reapfield Properties (HQ)

# Recipients of MIEA's National Real Estate Awards 2022



## INVITED CATEGORY

### Lifetime Achievement Award

Eric Lim Chin Heng (E1318)  
Hartamas Real Estate (Malaysia) Sdn Bhd (E(1)1439)

### Real Estate Agent Of The Year

Munirah Binti Mohammad (E1469)  
Homefield Real Estate Sdn Bhd (E(1)1339)

## NATIONAL FIRM CATEGORY

### Large Real Estate Firm Of The Year (501 Or More RENs)

IQI Realty Sdn Bhd (E(1)1584)

### Medium Sized Real Estate Firm Of The Year (51 - 500 RENS)

Esprit Estate Agent Sdn Bhd (E(1)1448)

### Small Real Estate Firm Of The Year (50 RENS Or Less)

Kozin Real Estate Sdn Bhd (E(1)1576)

### Residential Real Estate Firm Of The Year

Polygon Properties Sdn Bhd (E(1)1714)

### MIEA-Triterra Commercial Real Estate Firm Of The Year

Knight Frank Malaysia Sdn Bhd (VE(1)0141)

### Industrial Real Estate Firm Of The Year

Esprit Estate Agent Sdn Bhd (E(1)1448)

### Project Marketing Firm Of The Year

IQI Realty Sdn Bhd (E(1)1584)

### Specialized Project Of The Year

JLL Property Services (Malaysia) Sdn Bhd (E(1)1511)

## NATIONAL REN CATEGORY

### Real Estate Negotiator Of The Year

Jason Cho Kah Loon (REN17747)  
Polygon Properties Sdn Bhd (E(1)1714/3)

### Rookie Real Estate Negotiator Of The Year

Jennyfer Ong Ai Lian (REN21576)  
Cornerstone Xstate Sdn Bhd (E(1)1851)

### Residential Real Estate Negotiator Of The Year

Phoebe Tan Saw Year (PEA2534)  
Property Hub Sdn Bhd (E(1)1283)

### Commercial Real Estate Negotiator Of The Year

Jason Cho Kah Loon (REN17747)  
Polygon Properties Sdn Bhd (E(1)1714/3)

### Industrial Real Estate Negotiator Of The Year

Norman Soo Kein Hong (REN20639)  
CID Realtors Sdn Bhd (E(1)1855/8)

## STATE FIRM CATEGORY

### Federal Territory Real Estate Firm Of The Year

IQI Realty Sdn Bhd (E(1)1584)

### Johor Real Estate Firm Of The Year

New Bob Realty Sdn Bhd (EPM(1)0011/2)

### Melaka Real Estate Firm Of The Year

IQI Realty Sdn Bhd (E(1)1584/8)

### Pahang Real Estate Firm Of The Year

Hebat Realtors (E(3)1641/2)

### Penang Real Estate Firm Of The Year

Interealtor Sdn Bhd (E(1)1930)

### Perak Real Estate Firm Of The Year

Deone Properties Sdn Bhd (VEPM(1)0312)

### Sabah Real Estate Firm Of The Year

IQI Realty Sdn Bhd (E(1)1584/9)

### Sarawak Real Estate Firm Of The Year

Kozin Real Estate Sdn Bhd (E(1)1576)

### Selangor Real Estate Firm Of The Year

Propnex Realty Sdn Bhd (E(1)1800)

### Federal Territory Residential Real Estate Firm Of The Year

Polygon Properties Sdn Bhd (E(1)1714)

### Pahang Residential Real Estate Firm Of The Year

Hebat Realtors (E(3)1641/2)

### Sabah Residential Real Estate Firm Of The Year

Propnex Realty Sdn Bhd (E(1)1800/3)

### Sarawak Residential Real Estate Firm Of The Year

Kozin Real Estate Sdn Bhd (E(1)1576)

### Selangor Residential Real Estate Firm Of The Year

Propnex Realty Sdn Bhd (E(1)1800)

## SALE OF THE YEAR CATEGORY

### Residential Sale Of The Year

Brandon Lim Kuo Sheng (REN07841)  
Reapfield Properties (HQ) Sdn Bhd (E(1)0452)

### Commercial Sale Of The Year

Timothy Toh Wei Min (REN14648)  
Reapfield Properties (HQ) Sdn Bhd (E(1)0452)

### Industrial Sale Of The Year

Jimmy Hon Kum Yoong (E0759)  
First Industrial (E(3)0483)

## STATE REN CATEGORY

### Federal Territory Real Estate Negotiator Of The Year

Phoebe Tan Saw Year (PEA2534)  
Property Hub Sdn Bhd (E(1)1283)

### Johor Real Estate Negotiator Of The Year

Lesley Siang Lay Leng (PEA2429)  
New Bob Realty Sdn Bhd (EPM(1)0011/2)

### Melaka Real Estate Negotiator Of The Year

Wesley Tan Ying Hong (REN28187)  
IQI Realty Sdn Bhd (E(1)1584/8)

### Sabah Real Estate Negotiator Of The Year

Bonnie Hong Lee Fung (REN19993)  
Propnex Realty Sdn Bhd (E(1)1800/3)

### Sarawak Real Estate Negotiator Of The Year

Emily Loo Tuan Kiaw (PEA1260)  
Affluence Properties (E(3)1902)

### Selangor Real Estate Negotiator Of The Year

Angie Tan Siew Fong (REN03111)  
CID Realtors Sdn Bhd (E(1)1855/1)

### Federal Territory Residential Real Estate Negotiator Of The Year

Phoebe Tan Saw Year (PEA2534)  
Property Hub Sdn Bhd (E(1)1283)

### Penang Residential Real Estate Negotiator Of The Year

Kam Kah Sam (PEA2548)  
Interealtor Sdn Bhd (E(1)1930)

### Sarawak Residential Real Estate Negotiator Of The Year

Emily Loo Tuan Kiaw (PEA1260)  
Affluence Properties (E(3)1902)

### Selangor Commercial Real Estate Negotiator Of The Year

Andy Teoh Kok Boon (REN49819)  
Gather Properties Sdn Bhd (E(1)1536)

### Johor Industrial Real Estate Negotiator Of The Year

Lesley Siang Lay Leng (PEA2429)  
New Bob Realty Sdn Bhd (EPM(1)0011/2)

### Selangor Industrial Real Estate Negotiator Of The Year

Ken Soo Kein Eng (REN32021)  
CID Realtors Sdn Bhd (E(1)1855/8)



## THE MIEA MILLION DOLLAR ACHIEVERS (MMDA)

### Amos Soo Kein Wah (REN18355)

CID Realtors Sdn Bhd (E(1)1855/8)

### Andy Teoh Kok Boon (REN49819)

Gather Properties Sdn Bhd (E(1)1536)

### Benjamin Tee Kah Lin (REN02833)

PropertyHub Sdn Bhd (E(1)1283)

### Dato' Sivapathy Maruthay (PEA1308)

CID Realtors Sdn Bhd (E(1)1855/1)

### Elaine Kow Yin Ling (REN04363)

Reapfield Properties (Puchong) Sdn Bhd (E(1)0452/8)

### Francis Louis (REN02138)

SK B Real Estate (E(3)1755)

### Hilmi Akmal Abdul Halim (REN44009)

Polygon Properties Sdn Bhd (E(1)1714)

### Jason Cho Kah Loon (REN17747)

Polygon Properties Sdn Bhd (E(1)1714/3)

### Jimmy Hon Kum Yoong (E0759)

First Industrial (E(3)0483)

### Kelly Lew Zie Juen (REN10752)

CBD Properties (USJ) Sdn Bhd (E(1)1197/8)

### Lesley Siang Lay Leng (PEA2429)

New Bob Realty Sdn Bhd (EPM(1)0011/2)

### Ng Sze Ling (REN16079)

Feliz Realty (E(3)1888)

### Norfaizah Abdul Aziz (REN21882)

Firdaus & Associates Real Estate Agency Sdn Bhd (E(1)1989)

### Norman Soo Kein Hong (REN20639)

CID Realtors Sdn Bhd (E(1)1855/8)

### Siva Shanker (E1771)

Rahim & Co International Sdn Bhd (VEPM(1)0065)

### Timothy Toh Wei Min (REN14648)

Reapfield Properties (HQ) Sdn Bhd (E(1)0452)

CAVEAT: The NREA Awards allow every real estate firm and every practitioner the opportunity to participate in the Awards to showcase their excellence in service and to be recognized for their achievement in that year. A group of non-practicing independent judges decides on the winner based on the fulfillment of the set criteria for each category. MIEA by recognizing the winners is in no way endorsing any firms or practitioners not adhering to the estate agency practice standards nor the way they operate.